

AFFINITY PROGRAM

How it can benefit you . . .

As members of Florida Hospices and Palliative Care (FHPC), you have the power of 67 counties and 39 programs representing thousands of employees working together in the State of Florida. Using the influence of the entire business community, we bring you, and your business, savings and discounts on services that matter to you.

We invite you to review our benefits and take advantage of the time and money you will save by using FHPC Affinity Programs. We are hoping you will soon discover a reduction in your bottom line and an increase in the productivity of your organization.



“By helping each other,
we help ourselves.”

AFFINITY PROGRAM BENEFITS?

- FHPC'S STATEWIDE PURCHASING POWER
- SPECIAL NEGOTIATED PRICING
- INCREASE PRODUCTIVITY
- DIRECT BENEFITS TO YOUR ORGANIZATION'S BOTTOM LINE



www.floridahospices.org

The Corridor Group, Inc.



www.corridorgroup.com

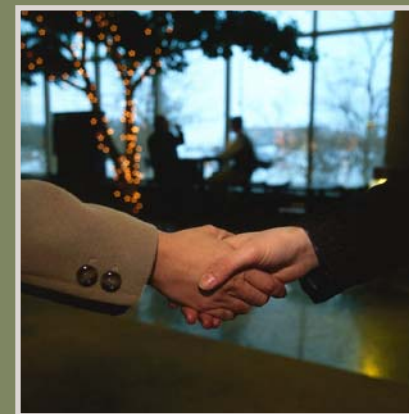
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AFFINITY PROGRAM



The Corridor Group, Inc.



KATHEEN DODD
CEO/OWNER

JEANNEE PARKER MARTIN
PRESIDENT/OWNER



15% DISCOUNT ON CORRIDOR MEDIA PRODUCTS
10% DISCOUNT ON CHEX ON-LINE TRAINING
10% DISCOUNT ON CONSULTING SERVICES
10% DISCOUNT ON EXECUTIVE SEARCH SERVICES

The Corridor Group, Inc.



TCG SERVICES

PARTNERSHIPS

FHPC and The Corridor Group, Inc. (TCG) are pleased to announce their new strategic partnership through the FHPC Affinity Program, exclusively developed for FHPC members. Benefits include discounted pricing and value-added services for hospice, palliative and end-of-life care services. TCG is the nation's leading provider of consulting and executive search, policies and procedures manual and online learning services to the hospice and homecare industries.

Growth and program integrity are vital factors for any home care organization. With the rising demand for hospice, palliative and end-of-life care services, progressive hospice providers are redefining their programs to encompass a broader range of services appropriate for advanced disease and life-limiting illness. The experts at TCG are ready to assist FHPC members apply innovative strategies to help keep your organization on the right course.

TCG assists providers in developing a full spectrum of palliative care services to meet the growing demands in the community. The expert analysis, training, and implementation tools that TCG offers will prepare you to handle emerging issues while maintaining efficient operations and regulatory compliance. With our four distinct business lines, TCG is able to address every need with a focus on learning and caring for our clients. A few of the integral services offered to FHPC members include:

- **Consulting Services** - TCG utilizes industry experts, including Florida-based Associates, to assist with key operational and regulatory issues. A complete line of consulting services are available, including administrative, clinical, operational, marketing and financial consulting services. As nationally renowned industry experts, TCG has become the benchmark in hospice and home care consulting.
- **Retained Executive Search Services** - TCG's executive search services are widely respected for successfully recruiting senior executives throughout the hospice and home care industries. Our success is diligently cultivated by combining state-of-the-art recruitment techniques, an industry-based understanding of candidates who are right for our clients, and a comprehensive knowledge of local, regional and national market trends.
- **Corridor Media** - TCG has developed innovative management solutions to enable your organization efficiently implement policies, while maintaining the consistency needed to improve regulatory compliance. Comprehensive hospice manuals in JCAHO and CHAP formats, complete with operational policies and procedures, human resources administration, job descriptions are available. TCG's Hospice Start-up packages and survey preparation tools will help your organization achieve and maintain compliance.
- **CHEX On-line Learning** - The Corridor Home Care & Hospice Learning Exchange (CHEX) is an innovative on-line training & orientation program tailored specifically to the hospice and home care industries. Real-time reports and comprehensive courses, complete with tests, help to keep your agency on track while meeting compliance requirements.

WHO IS ELIGIBLE?

Florida Hospices and Palliative Care (FHPC) Program Members, Program Member employees, Associate Members and Patron Associate Members are eligible to access TCG services and products at a discount rate. Contact TCG directly and identify yourself as a member of FHPC. For further information regarding the FHPC Affinity Programs, contact FHPC at (850) 878-2632.

TCG is ready to assist FHPC members apply strategic services and products to help achieve targeted results. To view our comprehensive service offering, contact TCG today. Florida: Barbara Ivanko at (561) 748-2600 or Toll-free at (866) 263-3795. Visit www.corridorgroup.com for more information.