

# AFFINITY PROGRAM

How it can benefit you . . .

As members of Florida Hospices and Palliative Care (FHPC), you have the power of 67 counties and 39 programs representing thousands of employees working together in the State of Florida. Using the influence of the entire business community, we bring you, and your business, savings and discounts on services that matter to you.

We invite you to review our benefits and take advantage of the time and money you will save by using FHPC Affinity Programs. We are hoping you will soon discover a reduction in your bottom line and an increase in the productivity of your organization.



[www.floridahospices.org](http://www.floridahospices.org)

## Florida Hospices and Palliative Care

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# AFFINITY PROGRAM



## Saltmarsh

Saltmarsh, Cleaveland & Gund

CERTIFIED PUBLIC ACCOUNTANTS AND CONSULTANTS

[www.saltmarshcpa.com](http://www.saltmarshcpa.com)

### Contact Information

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## Saltmarsh

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“By helping each other,  
we help ourselves.”

### AFFINITY PROGRAM BENEFITS?

- FHPC'S STATEWIDE PURCHASING POWER
- SPECIAL NEGOTIATED PRICING
- INCREASE PRODUCTIVITY
- DIRECT BENEFITS TO YOUR ORGANIZATION'S BOTTOM LINE



## PARTNERSHIPS

FHPC and Saltmarsh, Cleaveland & Gund are pleased to announce their new strategic partnership through the FHPC Affinity Program, exclusively developed for FHPC members.

Saltmarsh, Cleaveland & Gund is one of the largest accounting and consulting firms in the Southeast with four offices throughout Florida. Recognized since 1944 as a leader in the professional services industry, Saltmarsh provides a full range of integrated services: assurance and accounting, corporate and individual tax planning and preparation, business valuation, litigation support, financial and estate planning and preparation, information technology evaluation and implementation, healthcare business consulting and retirement and medical plan design, implementation and administration.

## OUR SERVICES

<p><b>ACCOUNTING</b></p> <ul style="list-style-type: none"> <li>• Audit &amp; Assurance</li> <li>• Outsourcing</li> <li>• Payroll</li> <li>• Regulatory Compliance</li> </ul>	<p><b>TAX</b></p> <ul style="list-style-type: none"> <li>• Income Tax Planning</li> <li>• Compliance</li> </ul>
<p><b>TECHNOLOGY</b></p> <ul style="list-style-type: none"> <li>• Network Analysis &amp; Setup</li> <li>• Hardware &amp; Software Acquisition</li> <li>• Accounting Software Support and Training</li> </ul>	<p><b>INVESTMENT SERVICES</b></p> <p>Asset Management &amp; Planning for Individual Retirement Needs</p>
<p><b>HEALTHCARE MANAGEMENT SOLUTIONS</b></p> <ul style="list-style-type: none"> <li>• Physician Startup</li> <li>• Regulatory Compliance</li> <li>• Billing &amp; Collection</li> <li>• Consulting</li> </ul>	<p><b>RETIREMENT &amp; MEDICAL PLANS</b></p> <ul style="list-style-type: none"> <li>• Cafeteria Plans</li> <li>• Plan Administration</li> <li>• Pension &amp; Retirement Plans</li> </ul>
<p><b>BUSINESS ADVISORY</b></p> <ul style="list-style-type: none"> <li>• Cost Management</li> <li>• Business Valuation</li> <li>• Business Planning</li> <li>• Business Organization &amp; Startup</li> </ul>	

## WHO IS ELIGIBLE?

Florida Hospices and Palliative Care (FHPC) Program Members, Program Member employees, Associate Members and PATRON Associate Members are eligible to access specially negotiated rates on all audit, accounting and tax services. Contact Saltmarsh, Cleaveland & Gund directly and identify yourself as a member of FHPC. For further information regarding the FHPC Affinity Programs, contact FHPC at (850) 878-2632.

Saltmarsh, Cleaveland & Gund is ready to assist FHPC members. To view our comprehensive service offering, contact Saltmarsh, Cleaveland & Gund today.

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